

## Job Announcement Homeowner Services Counselor

**Position:** Homeowner Services Counselor **Employee Type:** Full-Time, 35 hours per week

Neighbors Helping Neighbors (NHN) are seeking a Homeowner Services Counselor to provide counseling and advocacy to homeowners in Brooklyn and New York City. This is a 35-hour, five-day-per-week position.

Join an experienced, fun, and growing team as we work to advance and protect affordable homeownership in New York City. We offer a great work environment with friendly co-workers who are passionate about their jobs. Our office is centrally located in Park Slope/Gowanus, a diverse neighborhood with easy access to transportation.

NHN is a non-profit, community-based organization whose mission is to promote racial justice while empowering low- and moderate-income New Yorkers to fight for, secure, and maintain quality housing and build financial assets. NHN is a HUD-approved housing counseling agency providing foreclosure prevention services, homebuyer education, and tenant advocacy. NHN is an affiliate of Fifth Avenue Committee, a 43- year old nonprofit comprehensive community development corporation whose mission is to advance economic, social and racial justice and is a NeighborWorks America chartered member.

## Responsibilities include:

- Foreclosure prevention counseling: Meet with homeowners facing mortgage default to review
  their finances and reason for delinquency, assess their home retention options, and develop an
  action plan to return them to financial stability. Help homeowners submit applications to
  mortgage servicers for loan modifications, repayment plans, short sales, or other options to
  resolve their delinquency. Communicate with servicers to advocate on behalf of homeowners,
  escalate cases, or refer them to legal services partners when necessary. Help homeowners apply
  for mortgage rescue funds.
- Post-purchase counseling: Assist homeowners with a wide range of post-purchase issues, including applying for and securing home repair funds, obtaining property tax reductions, assisting with mortgage loan refinancing, and providing financial coaching for homeowners participating in NHN's Barrio Solar green energy upgrade program.
- Data management: Record, maintain, and track counseling data using the online CounselorMax database, Excel spreadsheets, and other tools.
- Outreach & retention: Assist the Program Director in promoting awareness of the program by

hosting townhall meetings, networking with elected officials and other community organizations, and planning other creative and effective outreach and advertising efforts.

- Training, knowledge-building, and certification: Obtain HUD-Certification within 3 months of hire.
   Obtain NeighborWorks Certifications in Homeownership Counseling and Foreclosure Intervention
   and Default Counseling within 12 months of hire. Attend regular training sessions to be informed
   of industry trends and to receive up-to-date information regarding homeownership and
   foreclosure prevention. Complete sufficient continuing education credits to maintain the
   NeighborWorks Certifications.
- Other duties as assigned. Some evening or weekend hours may be required on a limited basis.

## **Qualifications:**

- Bachelor's degree preferred.
- Experience in real estate, personal finance, and/or social services required.
- Additional experience in foreclosure prevention counseling or mortgage loss mitigation preferred.
- HUD-Certified or able to apply for HUD-Certification within 3 months months of hire.
- Excellent interpersonal and communication skills.
- Strong public speaking skills.
- Ability to engage with low- and moderate-income homeowners in a respectful manner.
- Able to work well on a team as well as independently.
- Highly-organized self-starter able to multi-task.
- Excellent computer skills required.
- Familiarity with CounselorMax a plus.
- Detail-oriented, thorough, and able to concentrate while meeting deadlines.
- Demonstrated patience and flexibility handling complex issues and crises.
- Fluency in a foreign language is helpful, particularly Spanish, Haitian Creole, Mandarin, and/or Cantonese.
- Strong commitment to NHN's mission.

**Compensation & Benefits:** \$57,000 to \$61,000 salary commensurate with experience. NHN offers a comprehensive benefits package including health, dental and vision insurance benefits (following a 90-day waiting period), voluntary flexible spending plan, 403b retirement plan, and paid leave time including 18 vacation days and 12 sick days. Staff may apply to telecommute some work days.

**To Apply:** Please email cover letter and resume with salary expectations to jobs@fifthave.org by November 30, 2021. Indicate "Homeowner Services Counselor" in the subject line.

No phone calls, please.

NHN is an equal opportunity employer (EEO). People of color, community residents, and women are strongly encouraged to apply.