

HARRIS RAND LUSK

260 Madison Avenue New York, NY 10016
(212) 867-5577 harrisrand.com

Long Island City Partnership President Job Description

Background:

The Long Island City Partnership (LICP) is the premier not for profit local development corporation which advocates for and implements economic development strategies that benefit Long Island City's commercial, industrial, retail, cultural and residential sectors. LICP's goal is to attract new businesses to LIC, retain those already here, welcome new residents and visitors, and promote a vibrant and authentic mixed-use community. LICP's activities include the administration of the Long Island City Business Improvement District (LICBID), the Long Island City Industrial Business Zone, advocating for and maintaining public improvements and marketing LIC's distinct assets, including its cultural resources. LICP supports neighborhood beautification and cleanliness programs, maintains interactive Data and Maps, and brings the community together through LIC Arts Connection, and many other programs.

As new opportunities arise to support the business, retail and residential communities, the Long Island City Partnership will continue to play a leading role in making Long Island City a prime area for entertainment, commerce, and the arts, as well as a desirable place to live and work.

Position

LICP is seeking a dynamic and entrepreneurial leader to be the next President. Reporting directly to the Boards of Directors of the LICP and the LICBID, the President serves as the chief executive officer of the organization. The President will provide the strategic direction and guidance for all aspects LICP's work. The position requires a strong commitment to the role of community-based nonprofit organizations as agents of positive community change as well as an understanding of, and appreciation for, other key public and private partners who can offer additional resources to the work of economic development in the region.

The ideal candidate will be a seasoned manager, with deep knowledge of community development finance, community economic development programs, workforce development, and the regional markets in order to leverage strong relationships with the public, private, philanthropic and nonprofit communities. The candidate will be familiar with the Long Island City neighborhood, adept at listening to local needs, and prolific with tapping the needed resources to focus on community priorities and implementation.

Excellent interpersonal, communication and negotiation skills are critical. The President must be comfortable and tactful in communicating with the individuals who benefit from LICP's work as well as with corporate executives, local business leaders, elected officials, public agency administrators, funders, and the community. They must be able to work closely with the Board and staff in a transparent, honest fashion that promotes inclusiveness, cooperation, and teamwork. In addition, they will be bright, diplomatic, analytical, creative, of the highest integrity, and possess sound judgment as well as a sense of humor, humility, and compassion.

Responsibilities include:

- Work with Boards to establish vision and set priorities for organization
- Manage communication with the LICP and LICBID boards of directors
- Oversee day to day administration of staff
- Oversee budget preparation and monthly financial reports
- Represent LICP and LICBID in establishing and maintaining effective working relationships with all branches of government, private sector companies and not- for-profit entities
- Administer contracts with government agencies
- Identify and cultivate leadership from key corporate, foundation and other prospective donor sectors who share an interest in community development
- Develop and maintain partnerships with community organizations and other advocacy groups engaged in community development policy issues
- Supervise marketing activities
- Direct fundraising activities, grant proposals, and event planning: promote effective development strategies to attract resources

Qualifications

- Minimum of 5 years senior managerial experience in economic development, urban planning, business, not for profit management or associated field.
- Master's degree in Urban Planning, Public Policy, Business, Nonprofit Management or related field.
- Excellent oral and written communication skills, including experience speaking publicly in diverse forums.
- Fluency using and understanding data to inform decision making.
- Entrepreneurial spirit with the ability to seek out creative approaches to community issues.
- Demonstrated management experience, including staff development, financial management, and office administration.

- Strong working knowledge of economic development programs.
- Demonstrated track record in providing leadership for the development of strategic vision
- Ability to establish priorities that align with a strategic plan and manage multiple agendas and programs effectively.
- Proven ability to work in culturally and ethnically diverse environments.
- Strong interpersonal skills with the ability to inspire trust and motivate staff and partners.
- Understanding of the dynamic Long Island City community.

For more information about the Long Island City Partnership, please visit their website at <https://www.longislandcityqueens.com>

To Apply:

Long Island City Partnership has retained the services of Harris Rand Lusk to conduct this search.

Inquiries, nominations and applications may be directed in confidence to:

Jack Lusk, Managing Partner & CEO

Harris Rand Lusk

260 Madison Avenue, 15th Floor

New York, NY 10016

Please send resumes to groose@harrisrand.com

Please put "LICP President" in the subject line of your emailed application.